MSD
Merchant Service Depot

Unlock New Opportunities

Partnering with Merchant Service Depot

Empowering Sales Partners, ISO Agents, and ISVs

Overview

Specializing as a wholesale ISO, Merchant Service Depot is dedicated to serving hard-to-place, high-compliance, and high-risk merchant services. Unlock global growth and maximize your revenue with our advanced payment solutions tailored to navigate complex transactions and drive your business success.
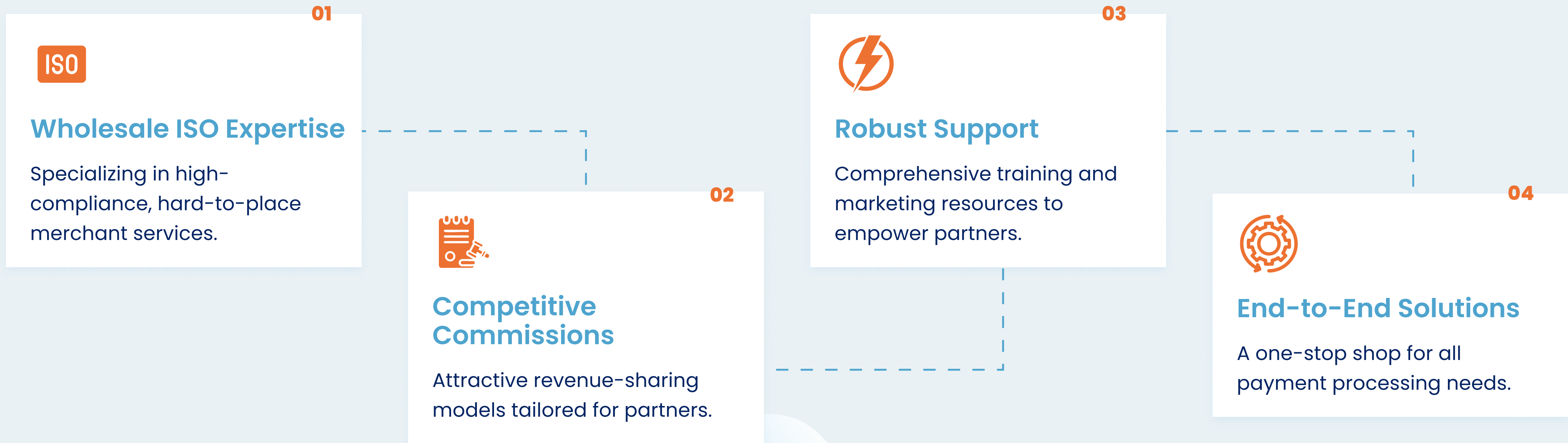
"Providing seamless payment solutions to merchants nationwide, especially in challenging sectors."

— Merchant Service Depot

Why Partner with Us?

Growing demand for specialized payment processing solutions, particularly in **high-risk sectors**. Bundled Technology etc

01

Wholesale ISO Expertise

Specializing in high-compliance, hard-to-place merchant services.

02

Competitive Commissions

Attractive revenue-sharing models tailored for partners.

03

Robust Support

Comprehensive training and marketing resources to empower partners.

04

End-to-End Solutions

A one-stop shop for all payment processing needs.

Merchant Service Depot Partner Program

Join a thriving partner program designed to maximize your potential in the merchant services industry.

Benefits

✓ **Attractive Compensation Structure:** Competitive commissions and residuals on all merchant accounts.

✓ **Tailored Support:** Access to dedicated account managers and ongoing training to help you succeed.

✓ **Comprehensive Resources:** Marketing materials, product training, and sales support to empower your growth.

✓ **Flexibility:** Work at your own pace and choose the merchant services that best fit your clients' needs.

Partnership Types

✓ **Referral Partners:** Earn commissions by referring clients to Merchant Service Depot.

✓ **ISO Partners:** Collaborate with us to provide a broader range of services, including high-risk solutions.

What is TAG?

A cutting-edge platform that simplifies and enhances payment processing for merchants.

Plugins

| Shopify Module | WooCommerce Plugin | PrestaShop Module | Magento Module |

| Opencart Module | osCommerce Module | Zen Cart Module | X-Cart Module |

| APM: Applepay and ApplePay Subscription | Sticky.io | Open Elements |

| Interpayments | Konnektive | Infusionsoft | Flex Charge |

Processors

| Global Payments | TSYS | Elavon | WorldPay |

- ✓ **User-Friendly Interface:** Intuitive design that minimizes training time for merchants.

- ✓ **Real-Time Reporting:** Access to comprehensive analytics, including sales data and transaction trends.

- ✓ **Customizable Dashboards:** Merchants can tailor their dashboards to highlight the metrics that matter most.

- ✓ **Multi-Currency Support:** Facilitates international transactions effortlessly.

- ✓ **Integration with E-commerce Platforms:** Supports major platforms like Shopify, WooCommerce, and Magento.

- ✓ **API Access:** Enables partners to integrate TAG with their own applications for enhanced functionality.

- ✓ **Fraud Prevention Tools:** Advanced security features including machine learning algorithms to detect and prevent fraud.
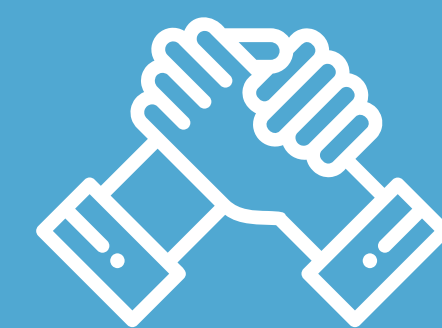
Partner Benefits

Quick onboarding for new clients and reduced operational complexity.

Logo'ed Version available

Customer Control

Stickiness

Gateway Solutions

Explanation of the payment gateway services offered by Merchant Service Depot.

Security:

PCI compliance and robust fraud protection measures, essential for high-risk sectors.

Transaction Speed

Fast processing times to enhance merchant cash flow.

Integration:

Easy integration with existing systems and software.

Advantages for Partners

Flexible solutions tailored to meet diverse merchant requirements, enhancing partner value propositions.

Issuing Solutions

Comprehensive issuing services including virtual and physical card options for merchants.

Key Features

- ✓ **Virtual Card Issuance:** Instant issuance of virtual cards for online transactions, enhancing security.

- ✓ **Physical Card Options:** Custom-branded physical cards for businesses to distribute to employees or customers.

- ✓ **Spend Control Features:** Merchants can set spending limits and control where cards can be used.

- ✓ **Real-Time Transaction Notifications:** Immediate alerts for transactions, helping merchants monitor spending closely.

- ✓ **integration with Accounting Software:** Seamless synchronization with accounting systems for easy reconciliation.

- ✓ **Customizable Rewards Programs:** Options for merchants to offer rewards, enhancing customer loyalty.

Revenue Generation

- ✓ **Recurring Revenue:** Establish a new income stream through card issuance fees and transaction fees.

- ✓ **Card Programs:** Tailored programs for businesses that can drive additional revenues.

Customer Stickiness

- ✓ **Enhanced Loyalty:** Providing issuing solutions fosters long-term relationships with merchants.

- ✓ **Customization:** Ability to create tailored solutions that meet specific merchant needs, increasing dependency on your services.

ACH Solutions

Automated Clearing House (ACH) services streamline payment processing for businesses.

Direct Deposits

Enable businesses to automate payroll, making it easier to manage employee payments.

Electronic Payments

Facilitate easy and secure payments to vendors and suppliers.

Recurring Billing

Automate regular billing cycles, improving cash flow and reducing administrative burdens.

Reduced Transaction Costs:

Lower fees compared to traditional credit card processing, offering cost-effective solutions for businesses.

Flexible Payment Options

Supports both one-time and recurring payments, catering to diverse merchant needs.

Enhanced Security

ACH transactions are highly secure, with robust fraud detection measures in place.

Benefits for Merchants

- ✓ **Improved Cash Flow:** Faster payment processing leads to better cash management.
- ✓ **Operational Efficiency:** Automating payments reduces time spent on manual processing.

Commitment to Support

24/7 customer service ensures both partners and merchants receive timely assistance.

Dedicated account managers provide personalized guidance, especially crucial for high-compliance environments.

Training and Resources

Ongoing training programs keep partners updated on new features and compliance requirements.

Access to marketing materials, case studies, and FAQs to empower partners.

Acquiring **Services**

Insight into acquiring services and their role in the payment processing ecosystem, particularly for high-risk merchants.
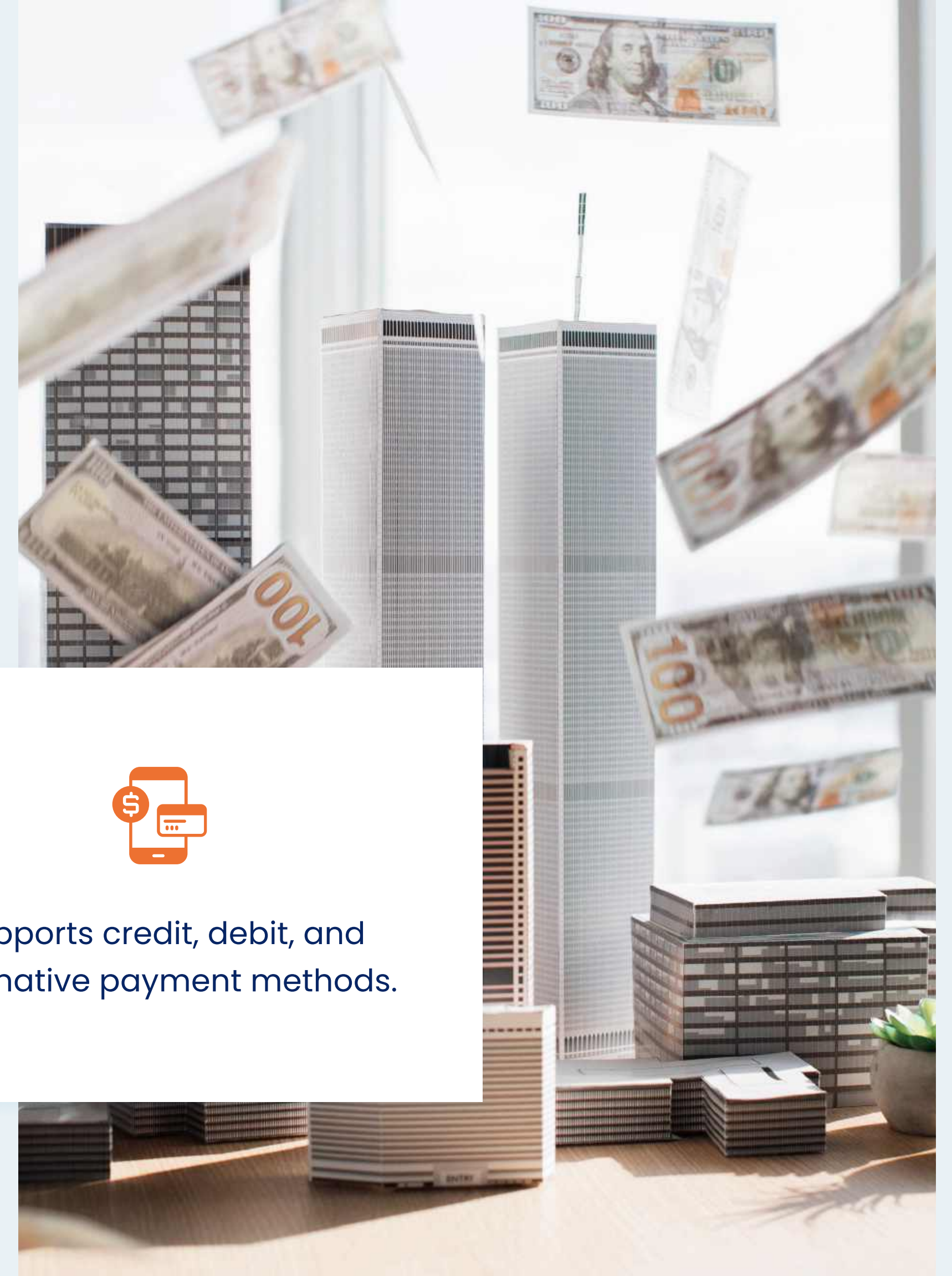
Competitive Rates

Attractive pricing models designed for high-risk industries.

Quick processing times to improve cash flow for merchants.

Supports credit, debit, and alternative payment methods.

Numbers Matter

$2.7 million
Revenue Growth

45% Increase
Clients Serviced

10% Increase
Retention Rate

How to Get Started

Step-by-step guide to becoming a partner:

Application submission

Review and approval process.

Access to resources and training

Start submitting merchant clients, especially in high-compliance sectors

Join us in driving merchant service solutions forward!
Let's grow together in high-risk markets!

Visit our Website

🌐 **merchantservicedepot.com**

Thank You!

Thank You for Your Attention

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